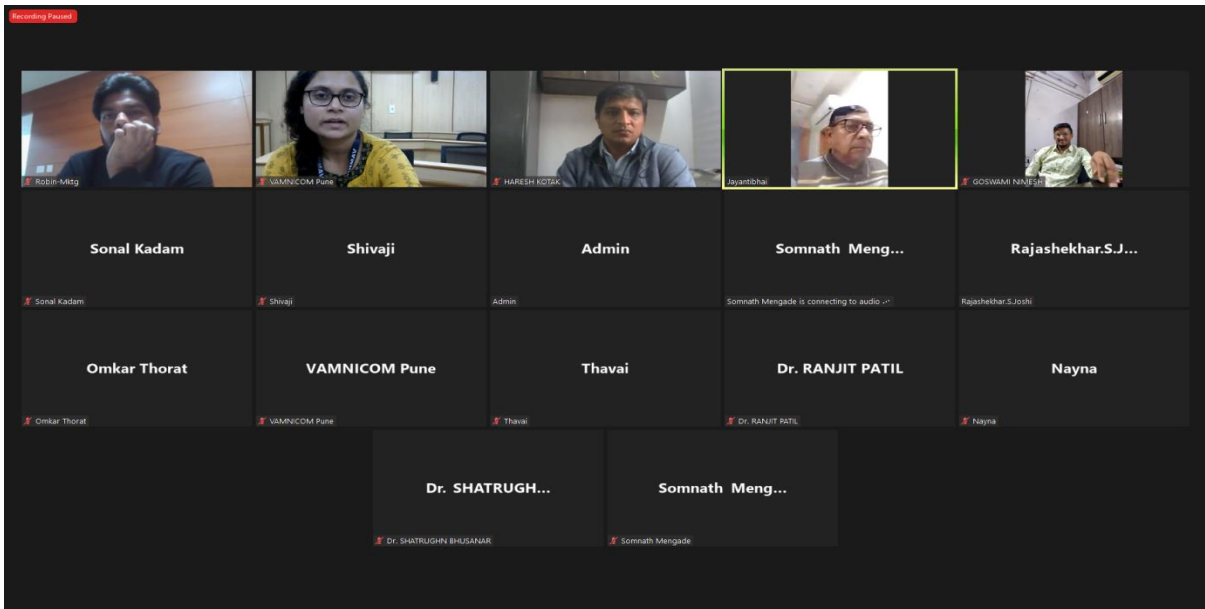


**Vaikunth Mehta National Institute of Cooperative Management, Pune
Programme Report**

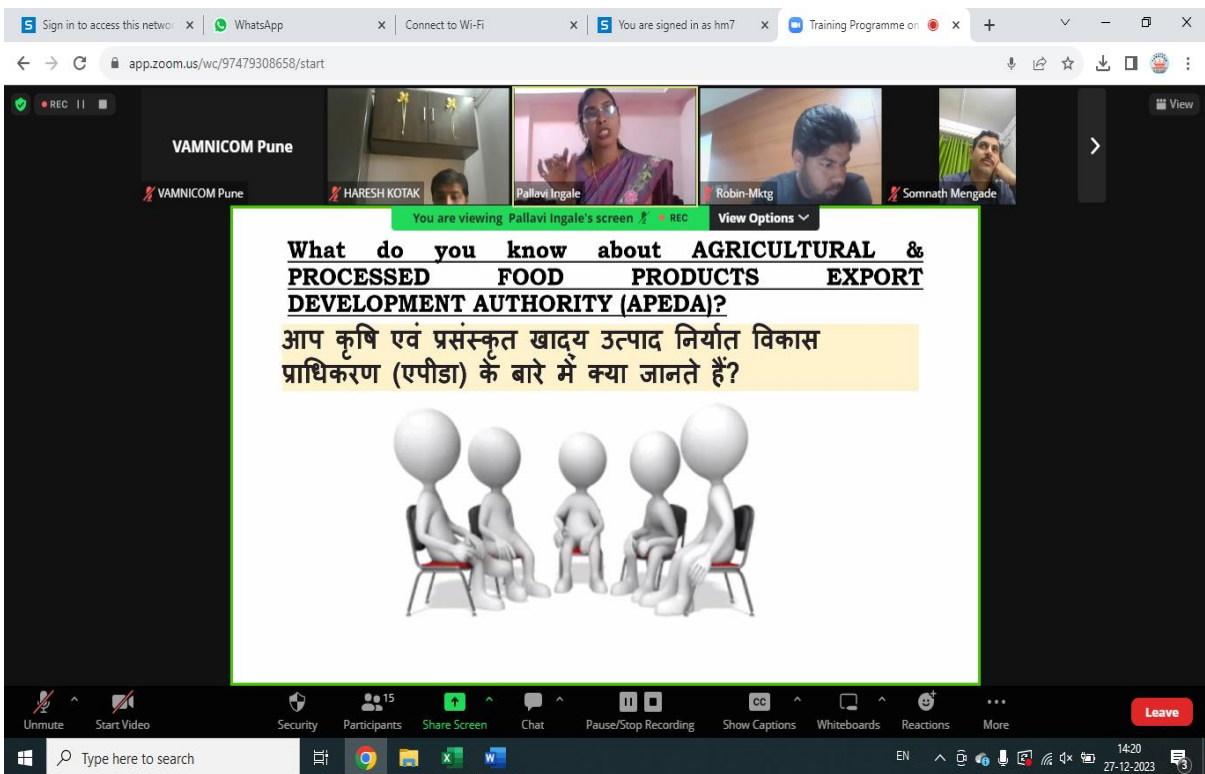
Name of the Programme	Import & Export Documentation for Cooperative
Date & Duration of the Programme	27/12/2023 - 29/12/2023
Mode of Programme	Online
States Covered in Programme	Karnataka, Maharashtra, Gujrat, Chandigarh
Number of Participants	08
Need and Importance of Programme: (2-3 lines)	<ul style="list-style-type: none"> a) To understand rules and regulations of export and import b) To understand import and export compliance for Agri-based products c) To understand role of GATT/ WTO. d) To understand Market Entry strategies for International Trade e) To understand Business Risk Coverage, Inspection for Exports, Marine Insurance and Logistics and Shipping f) International Business Contracts
Session Details (Inclusive of No of Session with 7-8 lines Brief About Each)	<p>Current Status of Export of Agri-based, Need & Importance – This session covered about the present status of import and export of agri. and agri. allied commodities with respect to India and need & importance of this in order to understand the scope for cooperatives in export of agri. and agri. allied commodities. The session involved information regarding APEDA and NCEL and its functions. In this session, discussion was held on the domestic and international trade of commodities such as milk, fish, sugar etc. and the steps taken by Indian government to increase the export of agri. and agri. allied commodities from India.</p> <p>Opportunities for Co-op Sector in India - The session was insightful with respect to status of export from India, opportunities for cooperatives in export of agri. commodities, steps to become exporter of agri. commodities. In addition to this, Agriculture Export Policy, 2019-20 was also elaborated to the participants. According to the speaker, to utilize the export capacity of the country, cooperatives will contribute and will reflect in increasing farmers income. The speaker also mentioned establishment of National Export Cooperative Ltd. (NCEL), Bhartiya Beej Sahakari Samiti Ltd. (BBSSL) and National Cooperative Organic Ltd. (NCOL)- the step taken to strengthen domestic trade and export of agri. and agri. allied commodities.</p> <p>"Navigating Global Markets: Unveiling Opportunities for Indian Agricultural Products through Trade Documentation, Foreign Trade Policy, Tariff, Non-Tariff Measures, and WTO Influence"- In this session, speaker talked about identifying new international markets for</p>

	<p>export, right product-market matrix, HS (Harmonized System) code- international method for classifying products, tariff and non-tariff measures and its impact on trade with examples. He also added information pertaining to ITC trade map, market access map, FIEO and New Foreign Trade Policy, 2023. Speaker elucidated the participants about key trade documents, payment terms (cash in advance, letter of credit (L/C), documentary collections, open account (O/A) and consignment) as well as incoterms (International Commercial Terms). Further, he explained geographical supply chain with the suitable case study, role of WTO in promoting trade etc.</p> <p>Inspection of Export Consignment, International Regulation for Export and Sanitary & Phytosanitary Certification for Export- The session focused on the international regulation for agriculture export, role of WTO in promoting international, agreements affecting Indian agriculture, and crop and country specific sanitary and phytosanitary measures needed to adopt while exporting agricultural produce with examples for better understanding of participants. The speaker also discussed challenges in marketing and export of agricultural products and explained traceability concept. He further added information regarding central and state government's initiatives in pushing export of agricultural produce from India. Speaker gave glimpses of Agri. Export Policy, 2018, 2022 and 2025 as well.</p> <p>Export-Import Logistics- In this session, speaker interacted with the participants and discussed concepts in export & import management. It included information regarding export logistics (modes of transport, container type etc.), steps to start import/ export business etc.</p> <p>Export Documentation- The session focused on export documentation in detail. The speaker talked about the importance of proper documentation, agencies involved in the export documentation and procedures to smoothly obtain these documents.</p> <p>The all speakers have shared real world case studies to explained in some concepts.</p>
<p>Feedback & Suggestions from Participants</p>	<p>Feedback was very good from all participates. They got information for which they have joined the programme. They requested to keep more details kind of technique session in coming future.</p>

Dr. Pallavi Ingale
Programme Director



Group photo



Dr. Pallavi Ingale, Programme Director

Topic: Current Status of Export of Agro-based Commodities, Need & Importance of export

निर्यातीची गरज का?

- ❖ हरीतक्रांती नंतर उत्पादनामधे 4 पट वाढ पण लोकसंख्येमध्ये 3 पट वाढ. अतिरिक्त उत्पादन.
- ❖ शेतकऱ्यांचे उत्पन्न दुष्पट करावयाचे असल्यास नवनवीन उत्पादने व त्यासाठी आंतरराष्ट्रीय बाजारपेठा काबीज करणे आवश्यक.
- ❖ आंतरराष्ट्रीय बाजारपेठ — 1500 अब्ज डॉलर
- ❖ भारताची निर्यात — 34 अब्ज डॉलर (फक्त 2.26 टक्के)
- ❖ महाराष्ट्राची निर्यात — ₹.13,404 कोटी
- ❖ पुढील पाच वर्षातील अपेक्षित वाढ — ₹.25739 कोटी

Mr. Digambar Sable, MCDC Export Expert
Topic: Opportunity for Co-op Sector in India

Navigating Global Markets: Unveiling Opportunities for Indian Agricultural Products through Trade Documentation, Foreign Trade Policy, Tariff, Non-Tariff Measures, and WTO Influence

Training @VAMNICOM, "Import & Export Documentation for cooperatives" From 27th/10/2020 to 28th/10/2023 @VAMNICOM, ITTAM

Dr. Pravin Jadhav, Assistant Professor
Topic: Navigating Global Markets: Unveiling Opportunities for Indian Agricultural Products through Trade Documentation, Foreign Trade Policy, Tariff, Non-Tariff Measures, and WTO Influence

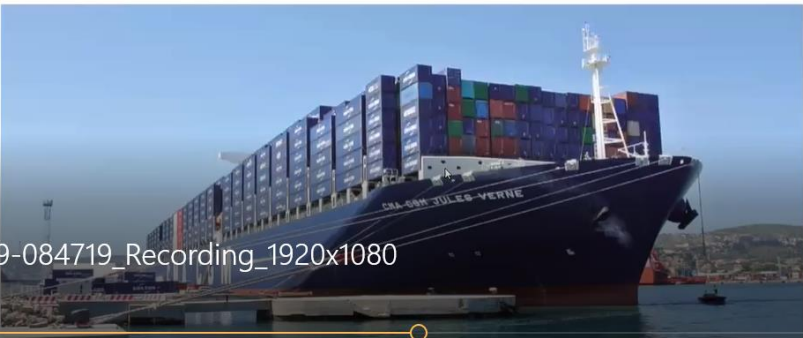
Food Safety And Quality Requirements

Food Safety	Product Quality	Plant/Animal	Social	Environment
<ul style="list-style-type: none"> • MRLs • Heavy metal limits • Food additives • Veterinary drugs 	<ul style="list-style-type: none"> • Surveillance • Quarantine • Sanitation • Restrictions on feed • Vaccinations 	<ul style="list-style-type: none"> • Product composition and cleanliness • Grading • Labeling requirements • ISO 9002 	<ul style="list-style-type: none"> • Control of water and environmental contamination • Protection of biodiversity • Recycling • Organic production requirements 	<ul style="list-style-type: none"> • Labor standards • Fair trade standards • Animal welfare standards

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Mr. Govind Hande, Advisor Agri Export and Import, Pune
 Topic: Inspection of Export Consignment, International Regulation for Export, and Sanitary and Phytosanitary Certification for Export

developments in order to benefit from the most environmentally friendly solutions in terms of energy consumption and the release of CO². In 2009, the Group started investing in low consumption refrigerated containers. These containers help reduce electricity and therefore fuel consumption by 3, saving tens of tons of fuel per voyage.



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Ms. Sushma Kolwankar, Export Technical
 Topic: Export-Import Logistics

STEP 8: Customs Clearance :

- After assessment of the shipping bill and examination of the cargo by Customs (where required), the export consignments are permitted by Customs for ultimate Export. This is what the concerned Customs officials call the 'LET EXPORT' endorsement on the shipping bill.



Dr. A. K. Asthana, Associate Professor, VAMNICOM
Topic: Export Documentation