



# VAIKUNTH MEHTA NATIONAL INSTITUTE OF COOPERATIVE MANAGEMENT

## Import and Export documentation for Cooperative (27th – 29th Dec, 2023) Online mode



**Vaikunth Mehta National Institute of Cooperative  
Management(VAMNICOM),  
Ganeshkhind Road, Near Pune University, Pune - 411007,  
Maharashtra, India**

## Background

As per Indian Brand equity foundation, India is one of the largest agricultural product exporters in the world. In April-December 2022, the overall value of export of agricultural products increased to US\$ 19.7 billion from US\$ 17.5 billion over the same period of the last fiscal. During 2021-22, the country recorded US\$ 50.2 billion in total agriculture exports with a 20% increase from US\$ 41.3 billion in 2020-21. India's agriculture sector primarily exports agri & allied products, marine products, plantation, and textile & allied products. Agri & allied products exports were valued at US\$ 37.3 billion, recording a growth of 17% over 2020-21.

The above para specifies that, India is a significant player in the global agri-product import and export market. The country's agricultural sector is characterized by a diverse range of products, including cereals, fruits, vegetables, spices, pulses, and more. India has traditionally been a net exporter of agri-products, with items like rice, spices, and cotton being major contributors to its export basket.

In terms of imports, commodities like edible oils, pulses, and certain fruits are among the key agri-products that India tends to import to meet domestic demand. The import and export dynamics are influenced by factors such as production levels, international market trends, government policies, and weather conditions.

In India, organizations like the National Cooperative Development Corporation (NCDC) and the Small Farmers Agribusiness Consortium (SFAC) play pivotal roles in supporting and promoting cooperative efforts in import and export. However, the specific roles and impacts of cooperatives in import and export may vary based on the type of products, regions, and the overall economic and trade environment.

Government has taken initiatives to boost export by introducing a comprehensive Agriculture Export Policy (AEP) to promote exports of agricultural products. Financial Assistance Scheme (FAS) is the export promotion scheme by the Agriculture and Processed Food Products Export Development Authority (APEDA). It is part of the Finance Commission Cycle for the years 2021-22 to 2025-26. The primary aim of this scheme is to assist businesses in export infrastructure development, quality development and market development. The Department of Commerce under the Ministry of Commerce & Industry has also initiated several schemes to promote exports, including Trade Infrastructure for Export Scheme (TIES), Market Access Initiatives (MAI) Scheme, etc.

The above current status gives brief idea about potential of Export in agri product. The cooperatives now need to take initiative to start Export. Recently Ministry of cooperation decided to open multistate export and seed cooperative societies. In coming future there will be huge scope in Agri export. The Cooperatives support farmers for marketing or selling their produce. These cooperatives help farmers to sell their produce profitably.

This programme is plan with an objective to give insight about Import and export management and documentation to smoothen process or start export. This programme will give insight about how to do export and import, documentation, other factors and international business transaction etc. This input about Export and import will help to understand in detail about process and procedure.

After considering the above importance of the different aspects VAMNICOM is pleased to announce the online training programme on Vaikunth Mehta National Institute of Cooperative Management, Pune has proposed to organize a three days Programme "Import and export documentation for cooperative" (online mode) (27th – 29th Dec 2023)

## Objectives of Programme

- 1.To understand Rules and regulations of export and import.
- 2.To understand import and export compliance for Agri-based product.
- 3.To understand GATT / WTO.
- 4.To understand Market Entry strategies for International Trade
- 5.To understand Business Risk Coverage, inspection for Exports, Marine Insurance and Logistics and Shipping
- 6.International Business Contracts

## Target Group

Marketing department Managers and Staff working in Marketing department Account staff involve in export, Export section/department staff.

**It is requested to send nominations from your organization to Dr. Pallavi Ingale, Programme Director to [drpallavingale@gmail.com](mailto:drpallavingale@gmail.com) by 19th Aug 2023.**

The Programme will be conducted for 3 hours daily (3 days) on line mode and after confirmation of nominations a link will be sent to the concerned participants. The programme will be conducted from 2.00 p.m to 5.00 pm daily through online mode.

GST no. 27AAEAN3477B1ZO

## Programme Fee

The Programme fee is Rs 1500/- (+) 18% GST (Rs. 270 /-) per participant. Total fess is i.e. Rs.1770/- (Rupees One Thousand Seven Hundred Seventy Only) which includes the cost of training material in softcopy and e-certificate. Fees may be sent by NEFT. .

## Bank Details

**NEFT:-Name of Bank:- The Saraswat Cooperative Bank VAMNICOM Branch,  
A/c No.:- ZSKUNT0000100107, IFSC – SRCB0000001. Type of Account:- Saving  
Encl - Nomination Form**

**Please mail scan copy of nomination form with NEFT details on**

**[drpallavingale@gmail.com](mailto:drpallavingale@gmail.com)**

**\*\*We request you to write fresh new mail (Don't reply to mail sent by us)**

We look forward to your association with this training venture.



**Feel Free to contact.**

**Programme Assistant**

Ms. Pooja Mhetre

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**Programme Director: -**

Dr. Pallavi Ingale

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